



In collaboration with our clients, we help them establish strong foundations to build an innovative, forward thinking, successful business in the global market.

## Case Study

### Cockram Construction | Establish Business in Auckland Market, New Zealand

Cockram have a well established business in the south island of New Zealand and together with their local partner started to pursue projects in Auckland, NZ.

Two key projects being pursued by Cockram were residential and in order to manage risk in a new market, Cockram engaged MSP Projects. MSP bring extensive experience in both residential construction and working in new markets.

MSP were engaged to oversee the bidding process and work with the local team to ensure that all risks were clearly understood and plans in place to minimise the risk exposure.



CLIENT:	COMPLETION DATE:	PROJECT DURATION:	SERVICES OFFERED:	Value Added
Cockram Construction Limited	August 2015	3 Months	Oversight of Project Bidding in Foreign market.	Risk Management